

**Client Name:** FabIndia Retail

**HQ**  
Okhla, New Delhi, India

**Website**  
[www.fabindia.com](http://www.fabindia.com)

**Key Facts**  
Revenue +\$65 million  
540+ Retail Stores  
9 Regions

**Industry**  
Retail

**Solution**

- Oracle Fusion Financials
- Oracle Fusion Procurement
- Oracle Transactional BI
- Oracle PAAS & ICS

**About Oracle Fusion:**

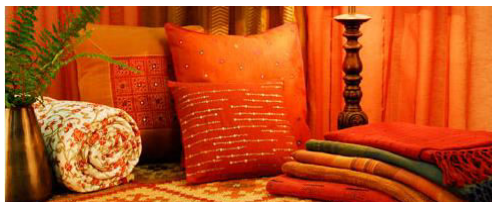
Enterprises can innovate faster, improve customer engagement & ensure digital transformation. Oracle Fusion ERP can help streamline your enterprise business processes with Enterprise Resource Planning (ERP) Cloud. With ERP Cloud Financials, Projects, Planning, Procurement and more, you can increase productivity, lower costs, and improve controls.

**About Prudence Technology:**

Prudence Technology is a premium consulting firm and is Gold Partner of Oracle and Microsoft Solutions that cut across different industries through consultative approach.

**Keywords:** Retail, Supply Chain, Cash Flow, Commission, Price List, Stock Management, Separate Accounting, Reconciliations, Integration Real Time, Warranty, Price List, Vendor Managements, Inventory Management, Barcode Integration, Warehouse Management, Discount Coupon, E-Commerce Integration, CRM, FMDG, Business Central, Owned Outlets, Mobile App, On Cloud, Primary Sales, CFA, Sales Forecasting, Secondary Sales, Campaign Management, Dynamics 365, Azure, On Cloud, GDPR, Microsoft Dynamics NAV, Microsoft Dynamics AX, Microsoft, Microsoft Dynamics Business Central, SAP, IoT, AI,

## FabIndia Ensures YOY Growth over 10% and Close Books 40% faster through Oracle Fusion Application



**About FabIndia:** The company is chain of Retail store of Ethnic Indian product made by craftspeople across rural India. FabIndia is in the process of expanding their vision mostly across technology and sourcing.

**Selecting Oracle Fusion Apps:** They deployed Oracle to expand their market reach and ensure accurate inventory level are maintained based on demand as they deal in retail business. With the help of Oracle, FabIndia have extended the solution to across network, for accounting and Inventory management.

**Challenges:**

- Separate Accounting Statewise.
- Consolidated Store-wise P&L & Trail Balance
- Retail transactional data Management as per Cost Center
- Availability of analysis like Budgets, expenses, Sales, & cash Flow etc.
- Increased timeliness of statutory reporting
- Point of Sale integration along with Centralized Accounting System real time.
- Item Tracking on Basis of Barcode/QR Code/SKU Number /Lot/Serial No etc.
- Branch Accounting and Reconciliation
- Inventory Transfer Tracking

**Advantages:**

- Dimension Based Accounting
- Control on Primary, Secondary & Franchisee Sales Management
- Handling of large customer transaction across stores.
- Reduce paperwork by approximately 60%
- Cut typical procurement cycles by 50%—from 20 days to 10
- Branch Accounting/analysis, Segment wise P&L
- Controlled Cash Flow & Inventory
- Bar Code and E-Commerce Integration
- Visibility into Supply Chain
- Gift Voucher/ cash coupon/schemes & other discounts Tracking
- Multiple Sales & Vendor Price List along with Scheme / Offers / Discount& Commissions
- Payment Gateway/Wallet & other source of collection reconciliation

Incorporated in 2010 in New Delhi, Prudence Technology is now having a global footprint in USA, EMEA & APAC works on the philosophy of “CAS (Customer Acquisition & Satisfaction)”. Prudence helps organizations to choose and implement business solutions like ERP, Business Intelligence, CRM, and Human Capital Management on cloud or on premise.

For more information about MS DYNAMICS NAV or Product Demo please write to us at [marketing@prudencesoftech.com](mailto:marketing@prudencesoftech.com)